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Million Dollar Consulting - Alan Weiss, PhD
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The acclaimed Million Dollar Consulting gives consultants the tools and advice they need to grow a firm that rakes in at least \$1 million per year. Alan Weiss, "the consultant's consultant," shows step-by-step how to raise capital, reel in new clients, set fees, accelerate growth, and more.

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MILLION DOLLAR CONSULTING. WE ARE ALL CONSULTANTS (OR ARE WE?) The dictionary will tell you, tersely, that a consultant is someone who provides advice . professionally (italics mine). That means, as I interpret it, for money. Thus, some of us are (amateur) consultants and some (profes-sional.) I guess the former are sort of quasi-consultants in the manner that the Federal Reserve is a ...

Million Dollar Consulting - McGraw-Hill Education
The book is packed with the best advice to really build a million dollar practice. I have started already to cut fat, my two former partners are gone, do not need them to work, do not need to share my income with them, from now on if I need help it will be on a project basis. Though there are lots of advice and wisdom in this book.

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